

World in Need International Ltd

Job Profile

Job Title: Church Partnerships Manager

Location: Primarily office based in Crowborough

Contract Status: Permanent

Part-time hours: 15 hours per week

Days of work: Monday to Friday, days & hours by agreement (with occasional weekend days)

Unpaid lunch break of 30 minutes (mandatory) per day.

Additional hours required when preparing for and working away at events

Annual Leave: 25 days per annum (Pro-rata) + Statutory Bank Holidays (Pro-rata)

Salary: £8.60 to £10 per hour dependent on experience

Pension: Employer's contribution of 3% of salary, minimum employee's contribution of 5% of salary

Probationary period: 6 months, with interim review at 1 month and 3 months

Notice period: 1 week, increasing to 1 month on satisfactory completion of probationary period

Purpose of the Team

We are a small team committed to growing World in Need International in our vision of 'Practical Mission' around the world.

Main Purpose of the Job

To lead the promotion and growth of World in Need within churches across the UK.

Position in the Organisation

You will report to the CEO of World in Need International

Occupational Requirement

This role has an occupational requirement for the post holder to be a committed Christian with an active Christian faith. Given the Christian ethos of World in Need you will be expected to agree and adhere to World in Need's policies and Statement of Faith.

Church Partnerships Manager

Key duties and responsibilities

Summary

The main responsibility of the role will be the development and growth of a UK network of volunteers who successfully engage with churches, introduce World in Need and our projects and who are able to match our 'Practical Mission' projects with the churches missional objectives to create an exciting and two way ongoing relationship between WIN and the church.

The role will be highly relational and involve communication by face to face meetings, phone or email to create and develop the network of World in Need representatives.

In practice

we see this including (but not limited to):

To represent and promote World in Need passionately, and to share our vision, values and aims with all relevant people.

Creation and development of a partner program for UK churches.

Creation, development and promotion of fundraising ideas and events for churches

Creation of a UK wide network of UK volunteers who successfully engage with churches

Managing the recruitment of UK Reps predominantly over the phone and via email.

Creating a training program for suitable volunteers representing us

Building relationships with UK Christian network and denominational representatives

Support & supply UK reps with materials and regular updates

Creating an annual UK rep network event

To ensure the UK Representative records at Head Office are updated and maintained accordingly

To commit to praying for the ministry of World in Need on a regular basis.

To contribute to a working environment of mutual encouragement in relationships and working practices in line with World in Need values.

Person Specification

	Essential Requirements	Desirable Requirements
Qualifications	We're interested in you sharing what qualifications you have that would equip you in the role.	
Experience	<p>Good knowledge of World in Need</p> <p>Proven lead generation, sales and marketing experience</p> <p>Experience of local or global mission</p>	<p>Local church leadership</p> <p>A good knowledge of church networks across the UK and a basic understanding of their beliefs</p> <p>Telesales experience</p>
Skills/Abilities	<p>Proficient in Microsoft Office Suite</p> <p>Team Leadership</p> <p>Good understanding of Social & Digital Media</p> <p>Strong communicator</p> <p>Good organisational and administrative skills</p> <p>Networking skills</p> <p>Time Management</p>	<p>Volunteer Leadership</p> <p>Public Speaking</p>
Personal Qualities	<p>Deeply committed to Christian mission</p> <p>Self-motivated</p> <p>Relational</p> <p>Team player</p> <p>Able to take direction</p> <p>Must be comfortable with occasional travel</p> <p>Committed Christian, active in local church</p> <p>Personal values in line with the charity vision & values (overleaf)</p>	
Other	Current UK driving licence	

World in Need Vision

World in need exist for 'Practical Mission'. That is as disciples, we help the poor, the hungry and those in need of education. Having experienced this expression of God's love we then give these people the opportunity to hear the good news of Jesus, to know Him more and develop a relationship with Him as Lord and Saviour of their lives.

World in Need Values

Worship

We want to glorify God and enjoy Him in all that we do as an act of worship. Our work at World in Need is an expression of worship in many different ways. We want everything we do to be an act of worship and for us to encounter God by His Holy Spirit in the 'everyday' of life.

Discipleship

We are disciples who are all on mission to make disciples wherever we are. We believe we are called to live sacrificially for Jesus and the Gospel with our whole lives.

Biblically based

We believe in the truth of the Bible and seek to courageously live Biblically both in our private lives and in the world around us.

Diverse

We believe in the intrinsic personal value and respect of all people because everybody is made in the image of God, and made to know Him.

Professional

We seek to operate with the highest and unquestionable integrity in all that we do. Maintaining appropriate, efficient and professional practices in charity governance and in all our operations, projects, relationships, and activities.

Mission-engaging

We are committed to equipping the church, individuals, schools and Christian businesses to engage in 'Practical Mission' and to help them reach out in practical and meaningful ways to the global mission field. We desire to cultivate cross-cultural relationships that are a mutual blessing.

Gift-enabling

God gives gifts to strengthen His people for service and to strengthen the church. We seek to encourage all to fan into flame the gifts and talents that God has given them and always try to match a gifting with a need.

People of Prayer

We want to be people of prayer as we believe God hears our prayers and answers them according to His will. Prayer is foundational to our lives and to our mission.

Compassionate and Generous

We desire to be courageously compassionate to all and we seek to give in generous and practical ways to those less fortunate than ourselves. We also seek to encourage others to give generously too.

Loving

In all that we do and say, it's our desire that we radiate God's love to those around us so they in turn know, understand and experience God's love themselves.